

# ASTA

WE POWER THE ENERGY TRANSITION GLOBALLY  
SINCE 1814

EARNINGS CALL – H1 2026  
27 AUGUST 2026



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# SPEAKING TO YOU TODAY

**ASTA**

**KARL SCHÄCKE**

CEO

**ASTA**



**DANIELA KLAUSER**

CFO

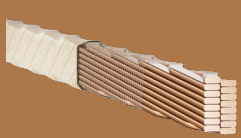
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# OUR MISSION: WE POWER THE ENERGY TRANSITION GLOBALLY

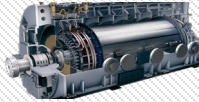
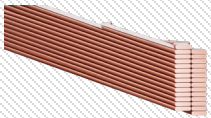
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## CONTINUOUSLY TRANSPOSED CONDUCTOR



Transformers

## COPPER WINDINGS



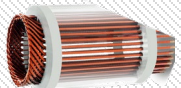
Power Generators

## COPPER WINDINGS



Locomotive

## FLAT WIRE FOR STATOR HAIRPINS



Electric vehicles

## DRIVING INNOVATION WITH ASTA'S HIGH-PERFORMANCE SOLUTIONS



2 GW, DE



GLEN CANYON, US



WORLD'S LARGEST TRANSFORMER, CN

ASTA



SÜDLINK, DE



SIEMENS VECTRON, DUAL MODE



>210 YEARS



A GLOBAL TECHNOLOGICAL LEADER



40+ PATENTS

# GUIDANCE RAISED AFTER STRONG H1 RESULTS DELIVERING ON OUR GROWTH AMBITION

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## STRONG FINANCIAL PERFORMANCE

Record H1 with adj. EBITDA up 54% YoY



## FAVORABLE COMMERCIAL MOMENTUM

Long-term agreements extended securing visibility through 2032



## DISCIPLINED OPERATIONAL EXECUTION

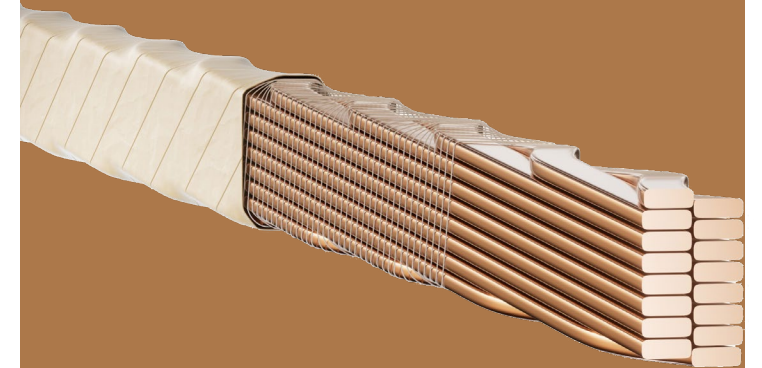
Capacity expansion progressing on schedule across all plants



## FY 2026 GUIDANCE RAISED

FY Adj. EBITDA raised to €60–64 million; top-line outlook confirmed

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ENERGY TRANSITION  
GLOBALLY



CONTINUOUSLY TRANSPOSED CONDUCTOR (CTC)

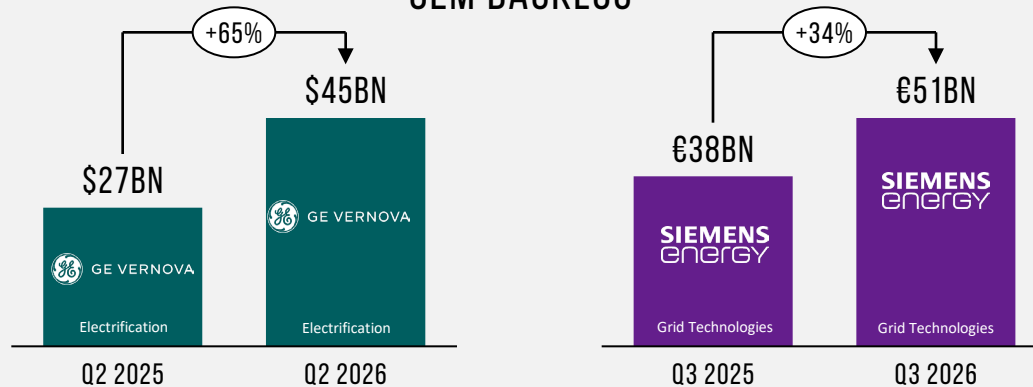
# CONTINUED STRONG MARKET DEMAND BACKED BY LONG-TERM CUSTOMER COMMITMENTS

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## DEMAND DRIVERS



## OEM BACKLOG



MARKET ACCELERATING INTO ASTA'S STRENGTHS

## ASTA AGREEMENT STRUCTURE

SPOT MARKET

~5%, ORDER BY ORDER

FRAMEWORK AGREEMENTS

~45%, VOLUME CORRIDOR, NO FIRM OFFTAKE

LONG TERM AGREEMENTS (LTA)

~55%, MULTI-YEAR, VOLUME AND PRICE FORMULA FIXED

SELECTED LTA PARTNERS EXTENDED UP TO 2032



GE VERNOVA

SIEMENS  
energy

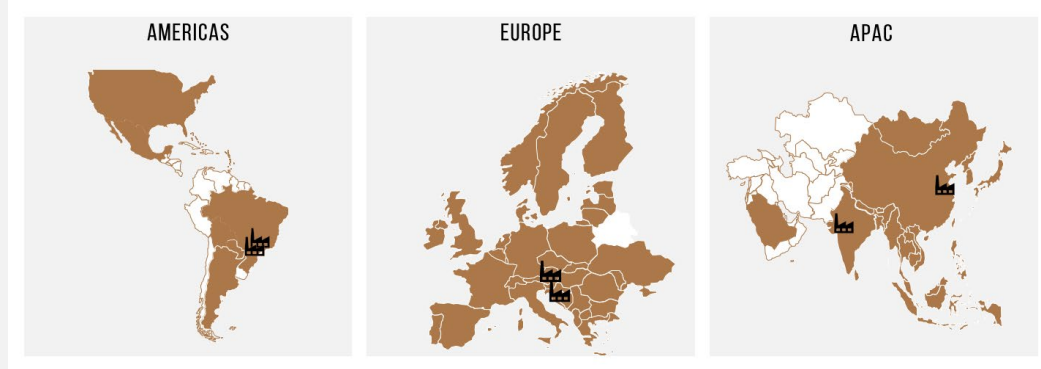


ANDRITZ

# SCALING CAPACITY, CLOSING THE LOOP: DISCIPLINED GROWTH ACROSS THREE CONTINENTS

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## CAPACITY EXPANSION ON TRACK



- ✓ **Capacity expansion** across all regions to serve growing OEM demand
- ✓ **Flagship project:** Bosnia ramp-up supporting European market
- ✓ **Further expansion** in other regions, including Brazil, China and India
- ✓ **Contracted demand** drives expansion, not speculative build-out
- ✓ **Sustained capacity growth**, backed by contracted demand
- ✓ **Capital-efficient expansion** within existing footprints where possible

## SUPPLY CHAIN INTEGRATION IN PROGRESS



- ✓ **Circular business model** with customers and utilities through recycling and casting capabilities
- ✓ **Expand recycling and casting footprint:** fully leverage the Brazil platform and build a second platform in Europe

# STRONG FINANCIAL PERFORMANCE IN H1 2026

Record half-year across all important KPIs

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## NET SALES

**EUR 435.8 million**

**+22%**

H1 2025: EUR 356.7 million

Significant revenue growth, driven by ongoing capacity increase, product shift and high copper price

## NET VALUE SALES<sup>1</sup>

**EUR 98.4 million**

**+33%**

H1 2025: EUR 73.9 million

Underlying growth driven by ongoing capacity increase, product shift **excluding** the copper price effect

## ADJ. EBITDA<sup>2</sup>

**EUR 37.0 million**

**+54%**

H1 2025: EUR 24.0 million

Strong operational performance across all markets and attractive market environment; adj. EBITDA margin at 8.5% (H1 2025: 6.7%)

## NET INCOME

**EUR 22.5 million**

**+125%**

H1 2025: EUR 10.0 million

Net income after taxes clearly reflects the positive business performance across all operating divisions

## FREE CASH FLOW<sup>3</sup>

**EUR 22.8 million**

**+115%**

H1 2025: EUR 10.6 million

Improved operating performance, coupled with the phasing of certain CapEx outlays resulted in a cash conversion rate of 61.6%

## CAPITAL EXPENDITURES

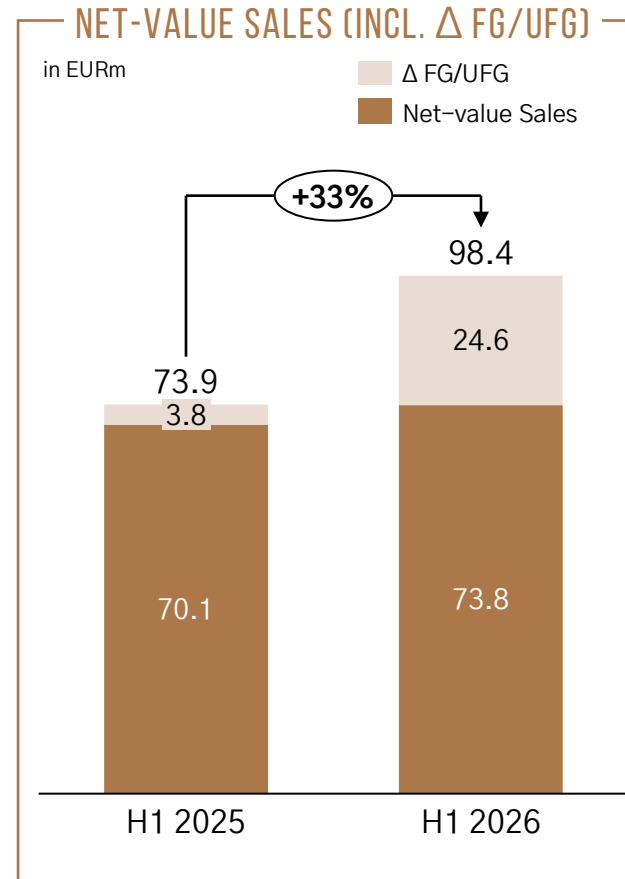
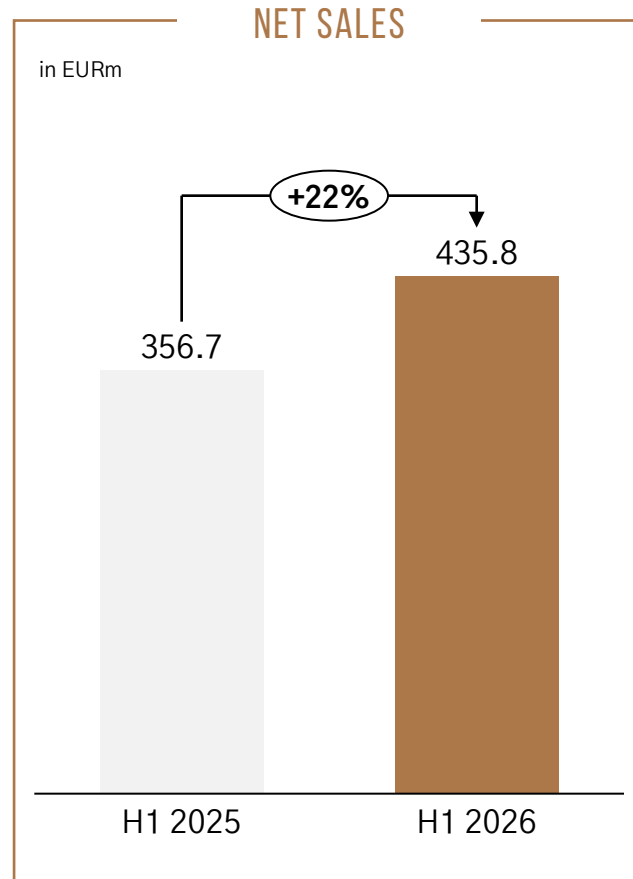
**EUR 14.2 million**

**+6%**

H1 2025: EUR 13.4 million

CapEx intentionally phased toward later quarters of 2026 supporting a disciplined approach to capital deployment

# GROWTH MOMENTUM CONTINUED IN H1 2026, DRIVEN BY VOLUME EXPANSION AND PRICING DISCIPLINE

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## COMMENTARY

### NET SALES

- In H1 2026, net sales reached €435.8 million (+22.2% vs. H1 2025)

### NET-VALUE SALES

- In H1 2026, net-value sales increased to €98.4 million (+33.2% vs. H1 2025)

### $\Delta$ FG/UFG

- Reflects production ahead of invoiced sales in preparation for deliveries
- Change in finished and unfinished goods increased to €24.6 million (+14.4% vs. Q1 2026)

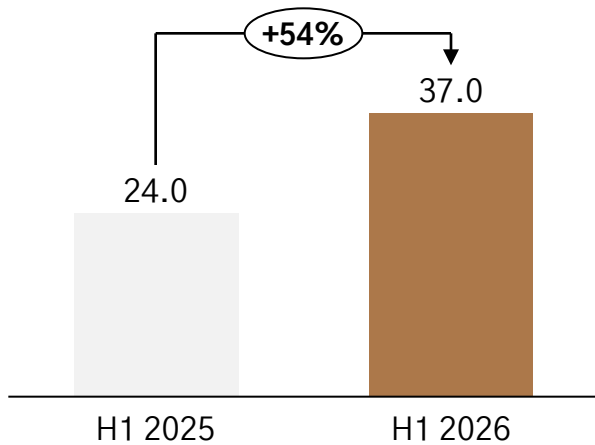
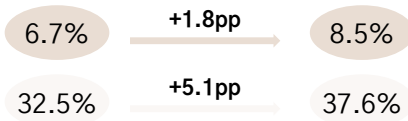
# MARGIN EXPANSION CONTINUED IN H1 2026, DRIVEN BY SUSTAINED PRICING MOMENTUM AND OPERATIONAL LEVERAGE

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## ADJ. EBITDA

in EURm

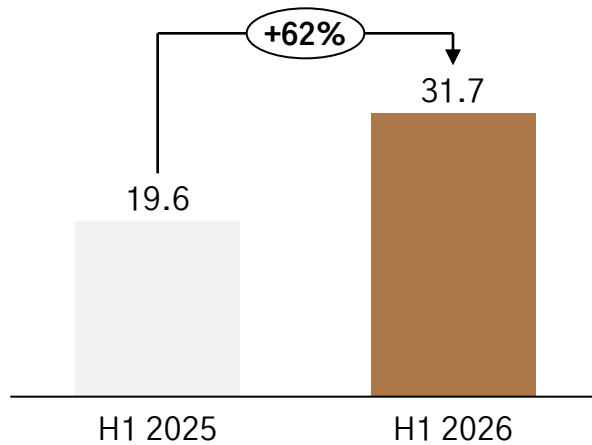
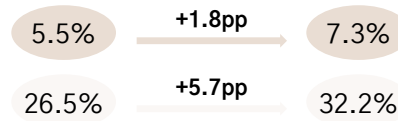
- adj. EBITDA % (Net Sales)
- adj. EBITDA % (Net-value Sales incl. Δ FG/UFG)



## OPERATING RESULT (EBIT)

in EURm

- EBIT % (Net Sales)
- EBIT % (Net-value Sales incl. Δ FG/UFG)



## COMMENTARY

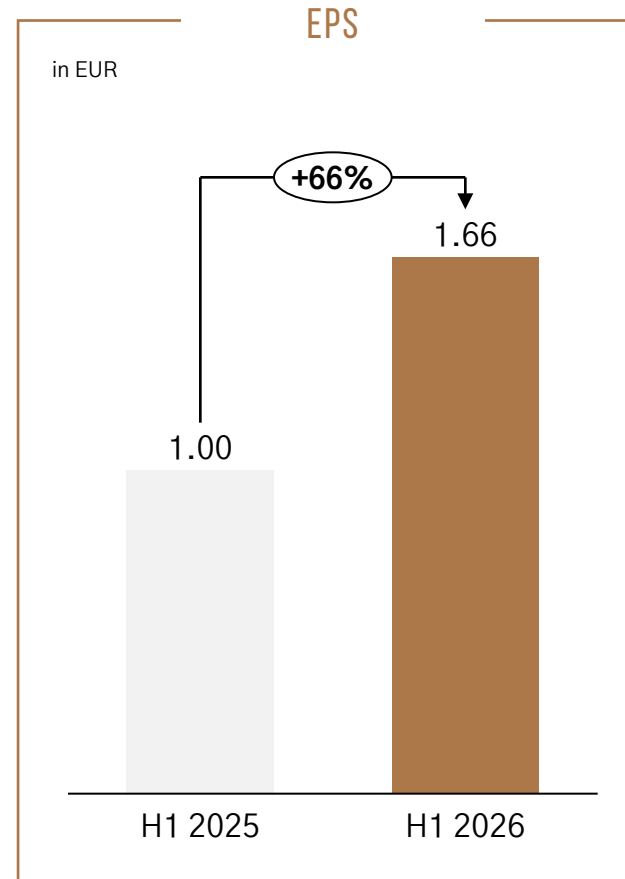
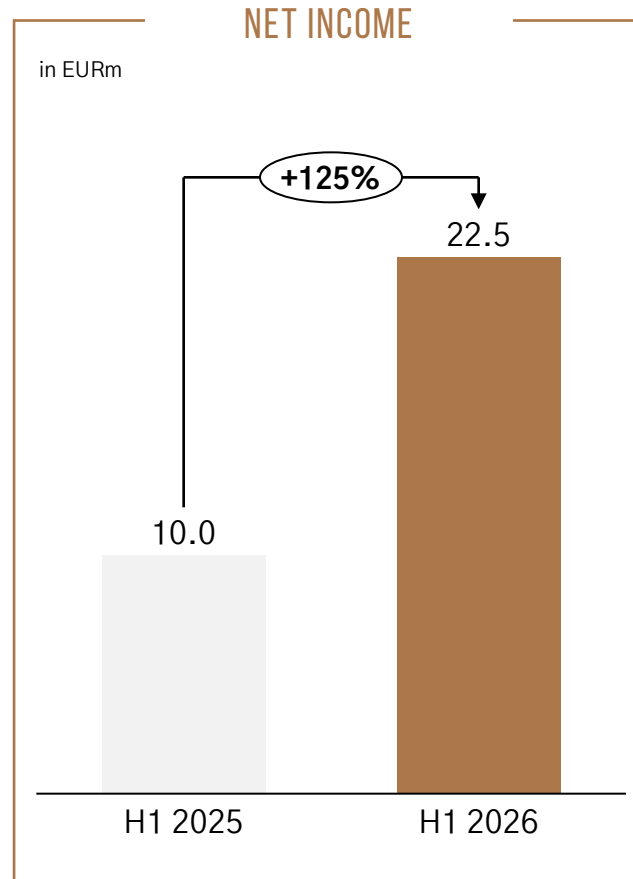
### ADJ. EBITDA

- Over-proportional adj. EBITDA growth driven by a mix of pricing power, volume growth and cost efficiency gains
- In H1 2026, adj. EBITDA increased to €37.0 million (+54.2% vs. H1 2025)
- Adj. EBITDA in % of net-value sales (incl. Δ FG/UFG) reached 37.6% vs. 32.5% in H1 2025
- IPO cost of €2.6 million were initially (Q1 2026) recognized in other operating expenses and, following an IFRS reassessment, were classified to equity

### OPERATING RESULT (EBIT)

- In H1 2026, EBIT increased to €31.7 million (+61.7% vs. H1 2025)

# BOTTOM LINE MORE THAN DOUBLED IN H1 2026 ON HIGHER OPERATING PROFIT AND IMPROVED FINANCIAL RESULT

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## COMMENTARY

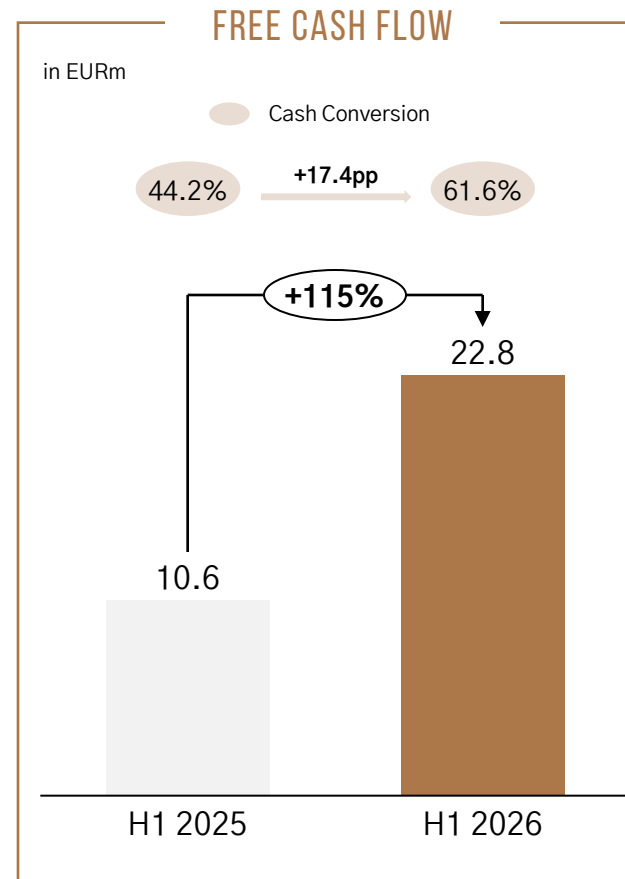
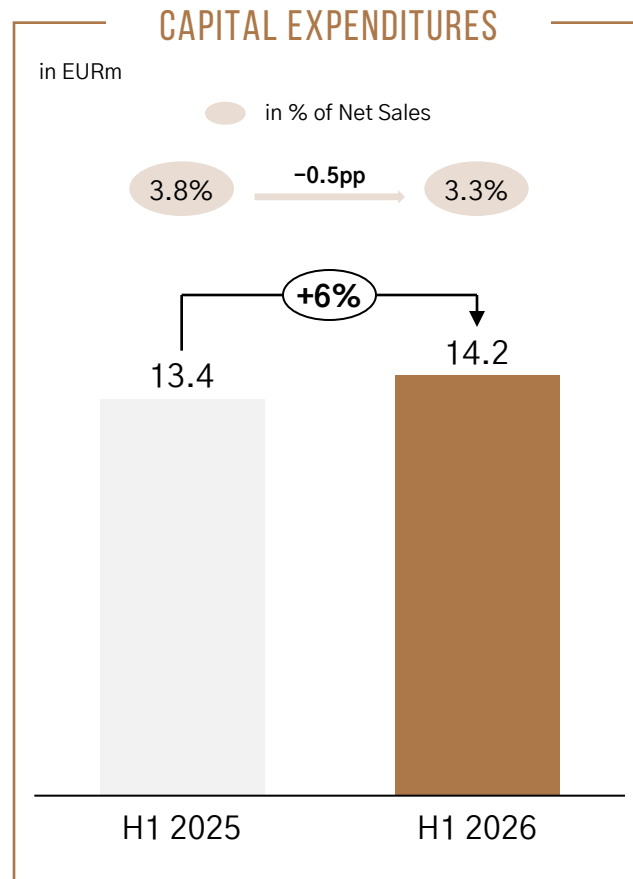
### NET INCOME

- Net income more than doubled from EUR 10.0 million in H1 2025 to EUR 22.5 million in H1 2026 (+125.0%)
- Growth driven by a combination of higher operating profit and an improved financial result following the post-IPO refinancing

### EARNINGS PER SHARE (EPS)

- EPS increased from EUR 1.00 in H1 2025 to EUR 1.66 in H1 2026 (+66%)
- The increase in EPS is lower than net income growth, reflecting the higher weighted average number of shares outstanding following the IPO in January 2026

# RISING CAPITAL EXPENDITURES SUPPORT CAPACITY EXPANSION WHILE FREE CASH FLOW MORE THAN DOUBLES

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## COMMENTARY

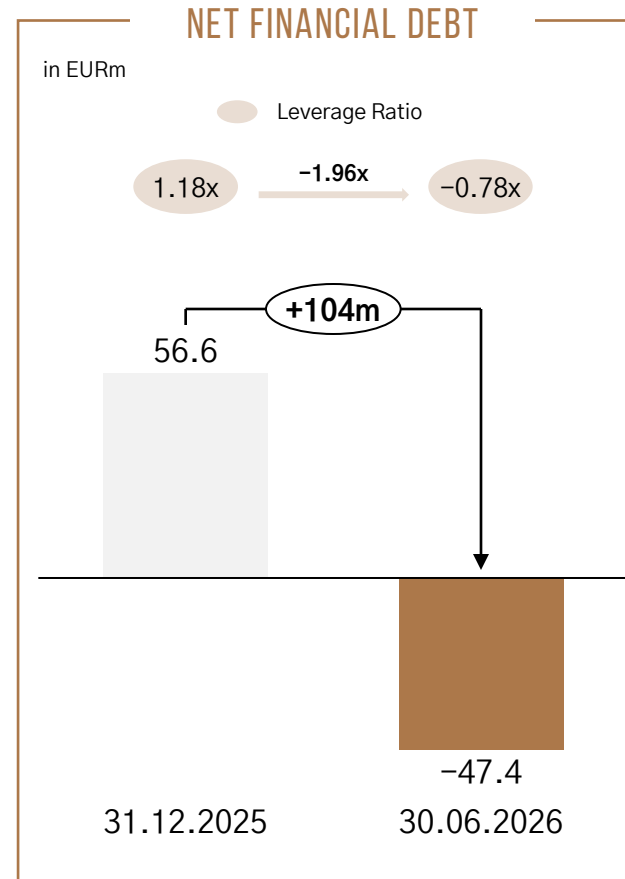
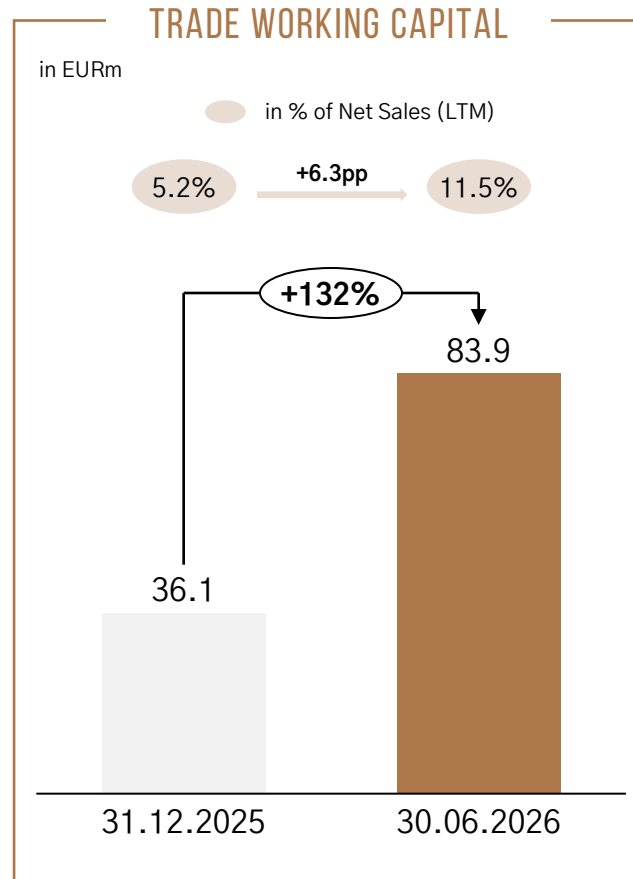
### CAPITAL EXPENDITURES

- In H1 2026, CapEx amounted to €14.2 million (+6.0% vs. H1 2025)
- CapEx intentionally phased toward later quarters of 2026, reflecting the timing of the IPO and supporting a disciplined approach to capital deployment

### FREE CASH FLOW

- In H1 2026, free cash flow more than doubled to €22.8 million (+115.2% vs. H1 2025)
- Improved operating performance, coupled with the phasing of certain CapEx outlays resulted in a cash conversion rate of 61.6%, calculated as free cash flow divided by adjusted EBITDA

# WORKING CAPITAL INVESTMENT SUPPORTS CAPACITY RAMP-UP, BALANCE SHEET TURNS TO NET CASH

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## COMMENTARY

### TRADE WORKING CAPITAL

- As of 30 June 2026, trade working capital amounted to €83.9 million (+132% vs. 31 December 2025)
- Increase in TWC is mainly driven by higher inventory levels as part of proactive supply chain management, ramp-up of recycling activities in Brazil and the impact of higher copper prices

### NET FINANCIAL DEBT

- As of 30 June 2026, ASTA had a net cash position of €47.4 million vs. net debt of €56.6 million as of 31 Dec 2025
- The financial position includes net IPO proceeds of ~€120 million, which were partly used to repay loans and phase out working capital financing facilities

# STRATEGIC GROWTH FOUNDATION FOR LONG-TERM VALUE CREATION AFTER SUCCESSFUL INITIAL PUBLIC OFFERING IN JANUARY 2026

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| USE OF PROCEEDS             | ALLOCATION              | KEY INITIATIVES                                                                                                                                                                                | STATUS      |
|-----------------------------|-------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|
| A. CAPACITY EXPANSION       | ~40%<br>OF NET PROCEEDS | <ul style="list-style-type: none"> <li>Capacity increase across all regions</li> <li>Bosnia ramp-up for the European market</li> <li>Further expansions in Brazil, China and India</li> </ul>  | ON TRACK    |
| B. SUPPLY CHAIN INTEGRATION | ~20%<br>OF NET PROCEEDS | <ul style="list-style-type: none"> <li>Extend the recycling and casting platform in Brazil</li> <li>Build a second platform in Europe</li> <li>Green Copper Alliance</li> </ul>                | IN PROGRESS |
| C. FINANCIAL FLEXIBILITY    | ~20%<br>OF NET PROCEEDS | <ul style="list-style-type: none"> <li>Strengthen ASTA's capital structure</li> <li>Stronger equity base improves credit profile</li> <li>Higher conversion of EBITDA to net income</li> </ul> | DELIVERED   |
| D. DE-LEVERAGE              | ~20%<br>OF NET PROCEEDS | <ul style="list-style-type: none"> <li>Reduce leverage</li> <li>Stronger credit profile and improved debt metrics</li> <li>Enhanced capacity to self-finance future growth</li> </ul>          | ON TRACK    |

# FY 2026: ADJUSTED EBITDA GUIDANCE RAISED TOP-LINE OUTLOOK RECONFIRMED

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|                                                                                      | 24 APRIL 2026                                                                               | 18 AUGUST 2026    |
|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------|-------------------|
| NET SALES                                                                            | >EUR 790 MILLION<br><small>(COPPER PRICE ASSUMPTION BASED ON USD 11,500/METRIC TON)</small> | RECONFIRMED ✓     |
| NET-VALUE SALES                                                                      | >EUR 170 MILLION                                                                            | RECONFIRMED ✓     |
| ADJUSTED EBITDA<br><small>(ADJUSTED FOR NON-RECURRING IPO PREPARATION COSTS)</small> | EUR 55-59 MILLION                                                                           | EUR 60-64 MILLION |

# ASTA

## WELL POSITIONED FOR CONTINUED PROFITABLE GROWTH



**Resilient sales growth** backed by **structural demand**



**High visibility** supported by **long-term agreements**



**Margin expansion** achieved through **operational excellence**



**Strong cash flow profile** supported by **disciplined capital allocation**

KARL SCHÄCKE

CEO

ASTA



DANIELA KLAUSER

CFO

ASTA



# MEET ASTA

## UPCOMING INVESTOR EVENTS AND CONFERENCES



| DATE                                                                                                                                          | EVENT                                                 | LOCATION               |
|-----------------------------------------------------------------------------------------------------------------------------------------------|-------------------------------------------------------|------------------------|
| 28 August 2026                                                                                                                                | ODDO BHF Group Lunch                                  | Vienna, Austria        |
| 1 September 2026                                                                                                                              | Berenberg Stockholm Seminar                           | Stockholm, Sweden      |
| 2 September 2026                                                                                                                              | Commerzbank & ODDO BHF Corporate Conference           | Frankfurt, Germany     |
| 15 September 2026                                                                                                                             | ODDO BHF Individual Roadshow                          | Paris, France          |
| 22 September 2026                                                                                                                             | Berenberg & Goldman Sachs German Corporate Conference | Munich, Germany        |
| 23 September 2026                                                                                                                             | Baader Investment Conference                          | Munich, Germany        |
| 1 October 2026                                                                                                                                | Berenberg Madrid Seminar                              | Madrid, Spain          |
| <b>17 November 2026</b>                                                                                                                       | <b>Publication of Q3 Report</b>                       | –                      |
| 17–18 November 2026                                                                                                                           | Berenberg Pan-European Discovery                      | Virtual                |
| 23–24 November 2026                                                                                                                           | Deutsches Eigenkapitalforum                           | Frankfurt, Germany     |
| 3 December 2026                                                                                                                               | Berenberg European Conference                         | London, United Kingdom |
| For individual meetings please contact Christoph Rainer, Head of Investor Relations, <a href="mailto:ir@astagroup.com">ir@astagroup.com</a> . |                                                       |                        |